

## CATEGORY - VALUE ADD/SUPPORT SERVICES

Subcategories	Service Description	Description of Pricing Model
Value Add 1	Procurement Policy and Digital Procurement Transformation	Pricing will be based on a fixed-fee, deliverables-based model.
Value Add 2	Category Management	Pricing will be based on a fixed-fee, deliverables-based model.
Value Add 3	Change Management and Procurement Transformation Assistance	Pricing will be based on a fixed-fee, deliverables-based model.
Value Add 4	Procurement Training	Pricing will be based on a fixed-fee, deliverables-based model.
Value Add 5	Project Management	Pricing will be based on a fixed-fee, deliverables-based model.
Value Add 6	Grants Assistance and Management	Pricing will be based on a fixed-fee, deliverables-based model.
Additional Value Add/Support Service Offering	Gartner Contract Negotiation Services - Detailed assessment and forensic analysis of all specific contractual documentation and proposed new terms - Customized engagement leading to optimized executed contracts	Performance-Based and/or Firm-Fixed Price (FFP)